

## Supplier Assurance Package

- board-ready supplier assurance
  - external trust review
    - AI due diligence
    - data sovereignty
    - retention exposure
  - management KPI reporting

### Central Promise

Turn supplier due diligence from a paperwork exercise into repeatable board-ready decision support: clear evidence, decision status, action ownership, regulatory context and a practical growth path.

### Why Boards and Management need it

Board Concern	What The Review Shows	Decision Benefit
Supplier risk	External posture, control maturity, incident signals and benchmark gaps.	Quicker approval, challenge, escalation or rejection.
Concentration and dependency	Weak areas, volatility, retention burden and criticality flags.	Better renewal, contingency and exit decisions.
AI and data exposure	AI transparency, training risk, data transfers and sovereign hosting options.	Stronger governance and buyer assurance.
Regulatory pressure	Jurisdiction, retention obligations, evidence confidence and standards coverage.	Cleaner oversight, audit trail and defensible challenge.

### What Makes This Product Different

- It does not stop at cyber scoring; it adds AI due diligence, data sovereignty, retention exposure and evidence confidence.
- It does not rely on a single headline score; it shows consistency, benchmark gaps, strongest areas, weakest areas and confidence in proof.
- It is designed for board papers, procurement decisions, legal challenge and supplier renewal conversations, not just technical teams.
- Unknowns are treated as decision-relevant signals rather than hidden as neutral findings.
- The evidence pack separates public evidence, supplier-supplied evidence, assumptions and inferred controls.

## Pricing Model

**Monthly Retainer : Variable depending on number of suppliers and size of supply chain**

Activities include:

- Review new supplier evidence as it comes in.
- Update the supplier risk register and watchlist.
- Support supplier onboarding and renewal decisions.
- Refresh RAG status where evidence changes.
- Check whether suppliers have new public risk signals.
- Review new DPAs, subprocessors, transfer positions or retention terms.
- Advise on supplier AI, data sovereignty or deletion concerns.
- Prepare a quarterly dashboard refresh for management or board use.
- Attend a short monthly management, procurement, risk or legal call.
- Help challenge suppliers where evidence is weak or unclear.

Plan	Setup Fee	Monthly Contract	No-Contract Monthly	Vendors Reviewed	Best For
Essential	£1,500	£650	£950	Up to 10 vendors/year	SMEs starting supplier assurance
Professional	£3,000	£1,600	£1,950	Up to 30 vendors/year	Regulated or growing firms
Enterprise	£6,000	£3,500	£4,500	Up to 75 vendors/year	High-risk supplier estates

## What Is Included

Feature	Essential	Professional	Enterprise
OSINT supplier due diligence	Yes	Yes	Yes
Supplier questionnaire	Basic	Enhanced	Full
Regulatory defensibility score	Yes	Yes	Yes
Inferred controls review	No	Yes	Yes
Evidence confidence scoring	Yes	Yes	Yes
Dashboard/report	Quarterly	Monthly	Monthly
Board summary	No	Yes	Yes
Supplier follow-up support	Light	Standard	Priority
Additional vendor review	£250 each	£200 each	£150 each

## Service Architecture

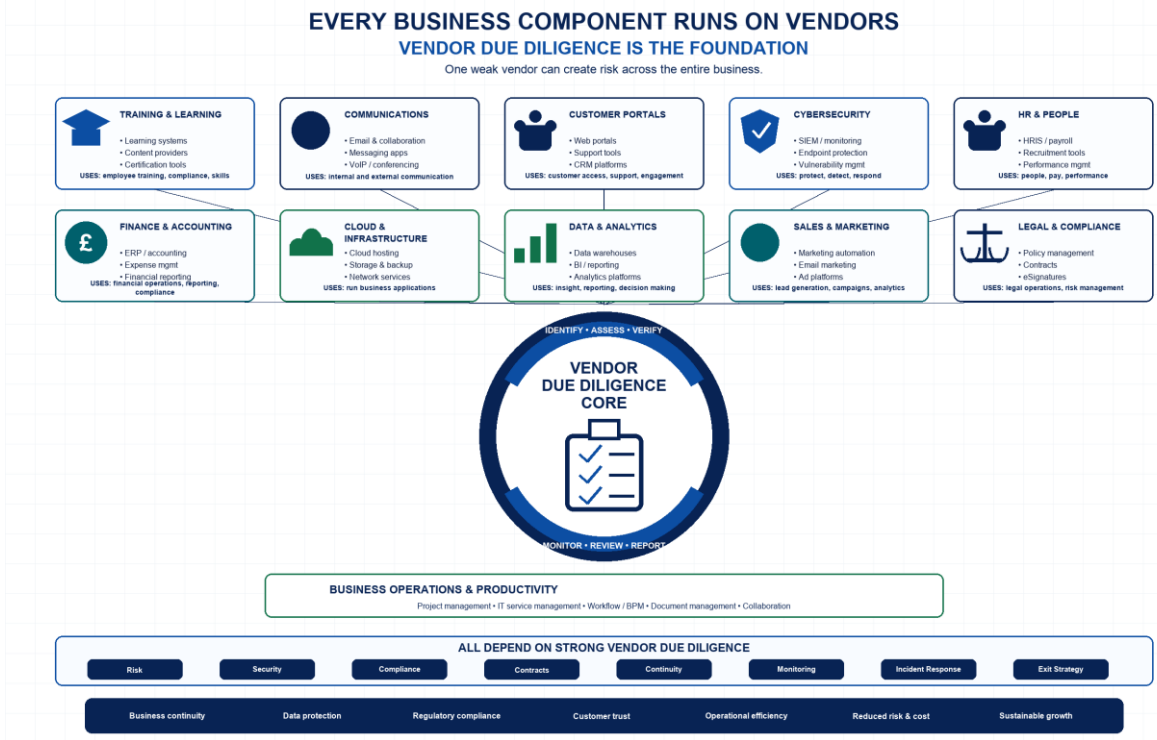


Figure 1. Supplier due diligence foundation model: supplier assurance as a business-wide operating layer.

## Supplier Assurance Management Dashboard

Illustrative non-scoring view for management decisions

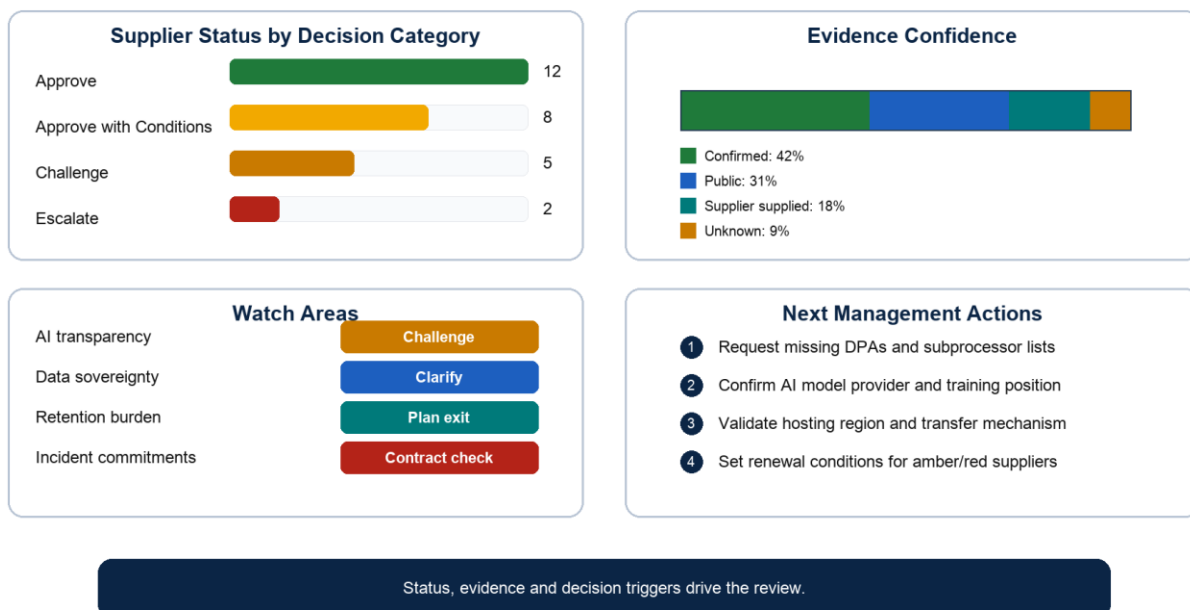


Figure 2. Illustrative supplier assurance dashboard showing decision triggers, evidence confidence and management actions.

## All Major Regulations & Standards Depend on Strong Supplier Due Diligence

*A connected ecosystem – supplier risk flows across every framework*

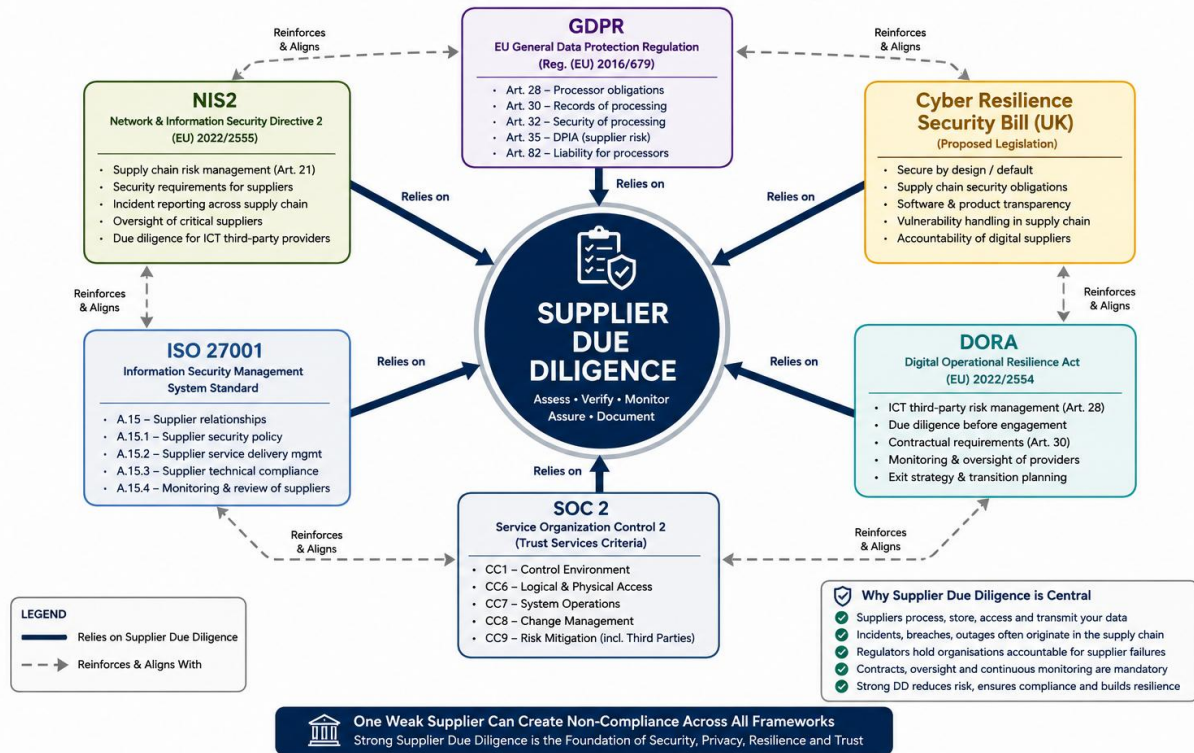


Figure 3. Supplier due diligence as the foundation for major regulations and standards.

## Features, Benefits and Deliverables

Feature	What It Does	Benefit
Board-facing executive summary	Shows suppliers requiring approval, conditional approval, challenge or escalation.	Senior management can act without reading raw questionnaires.
Supplier KPI dashboard	RAG status, evidence confidence, watch areas and management actions.	Creates one clear view for board and procurement decisions.
Supplier risk register	Findings linked to severity, likelihood, owner, effort and recommended action.	Improves accountability and follow-up.
Supplier profile table	Decision-ready context for approval, renewal, challenge or rejection.	Speeds onboarding and renewal decisions.
Evidence pack	Source dates, public evidence, supplied evidence, assumptions and unknowns separated.	Supports audit, customer, regulator and internal challenge.
Retention, AI and sovereignty summaries	Shows long-tail data burden, unclear AI use and transfer exposure.	Connects cyber posture to legal, privacy and operational risk.
Watchlist	Suppliers requiring action, missing evidence or management attention.	Keeps assurance live rather than static.

## Standard Deliverables

- Supplier KPI dashboard with RAG status, priority classification and decision recommendation.
- Supplier risk register with severity, likelihood, owner, effort and recommended action.
- Supplier profile table with approval, renewal, escalation or rejection recommendation.
- Board-facing executive summary with supplier risk and watch-area view.
- Evidence pack with source dates, evidence status and unknown flags.
- Priority risk list with P1/P2 suppliers flagged for immediate management attention.
- Regulatory defensibility report mapping evidence to GDPR, UK DPA 2018, ISO 27001, SOC 2 and relevant AI or resilience frameworks.
- Inferred controls section where suppliers hold relevant certifications.
- Retention mapping, AI due diligence summary and data sovereignty summary.
- External exposure review and CIS-aligned control review.
- Watchlist of suppliers requiring action or evidence.
- Quarterly dashboard refresh and management read-out call.

## ROI and Value Model

Calculate how much your staff are spending on these supplier questionnaire: opportunity cost / low productivity

ROI Driver	How To Estimate	Why It Matters
Manual DD labour avoided	Suppliers reviewed x manual DD hours per supplier x internal hourly cost.	Shows the internal time cost of spreadsheet-led supplier review.
Follow-up and admin saving	Reduced chasing, duplicate handling, status tracking and evidence collation.	Shows process efficiency and procurement/legal time saving.
Audit preparation saving	Reusable evidence pack, source dates, confidence status and decision record.	Reduces effort before internal audit, customer review or regulator query.
Faster supplier onboarding value	Earlier decisions, fewer stalled approvals and clearer conditional approval routes.	Links assurance to revenue, delivery and operational speed.
Reduced regulatory and risk exposure	Earlier challenge of weak evidence, sovereignty gaps, AI issues and retention exposure.	Shows avoided loss, escalation and governance value.
Management decision quality	Clear approve, conditional approve, challenge, escalate or reject recommendations.	Reduces false comfort and improves board oversight.